

Data Availability with Data Confidence

How to Get Cross Functional Reporting with an
Enterprise Data Warehouse



Presenter

Christian Screen, Global Analytics Practice Director, VP

- ⤴ Technologist with 15 Years in analytics, data warehousing, and data integration
- ⤴ Previously of Art of BI (artofbi.com) fame
- ⤴ Innovator in analytics and data warehousing design, best practices, and delivery
- ⤴ Co-author of the first book on Oracle BI 11g and Oracle BI 12c
- ⤴ Managed, been engaged in, and successfully delivered several of the most complex implementations of Oracle BI, Oracle BI Analytics Applications (OBIA), Hyperion Planning, and Hyperion Essbase, anywhere in the world



@christianscreen

Agenda

- ^ How well do you know your data?
- ^ Basic Metrics: Measuring the business accurately
- ^ Importance of an Enterprise Data Warehouse
- ^ Data Confidence: Importance of data reconciliation
- ^ Getting Started

Who is Datavail?

Our Range of Data Services

Project Services



Health Checks & Assessments



Upgrades



Data Migration



OBIEE & Hyperion Consulting

Operational Managed Services



24x7 In-Office Coverage



Monitoring & Incident Response w/ SLAs



Service Requests (Patch, Modify, etc.)



Multi-factor Monitoring



Proactive Services (Health, Tune)



Structured Service Review

Data Development Services



Development, Tuning, Automation



Data Warehouse Build & Optimize



DevOps (Deploy & Automate)

How Clients say we are Different

Talent



- ▲ Largest data specialist firm in North America
- ▲ Senior resources in 32 states and 4 countries
- ▲ Attrition rate in India less than 2% per quarter

Investment



- ▲ \$80 million in capital raised: IP, acquisitions, delivery model & capabilities expansion

IP-Enabled



- ▲ A core component of Datavail's strategy has been – and will continue to be – developing and applying IP to all our service offerings

ISO 27001



All India locations ISO 27001 Certified

Other Security:

- ▲ PCI SAQ-D, Self Assessment
- ▲ U.S. – EU Safe Harbor Framework Certification Mark
- ▲ Type II SSAE16 / SOC1 - Type II SOC2
- ▲ Executed and adhere to numerous HIPAA Business Associate Agreements
- ▲ US only delivery models for ITAR controlled data

Visit us at our vendor booth

Visit our booth to **WIN** a pair of
Bose QuietComfort Noise
Canceling **Headphones**.

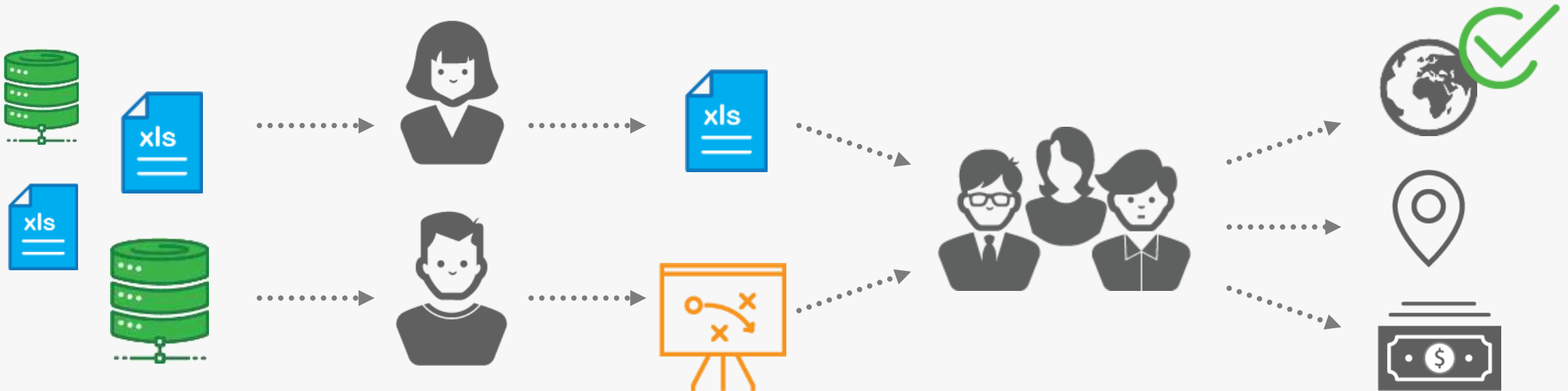
Mention you attended our
presentation for an additional entry.



How well do you know your data?

Your data is out there, somewhere!

- ^ Many of us need data and reporting to do our jobs
- ^ Business analysis at the CFO/CEO level management seek out answers on how the organization is doing and how to improve the organization



Your data is out there, somewhere!

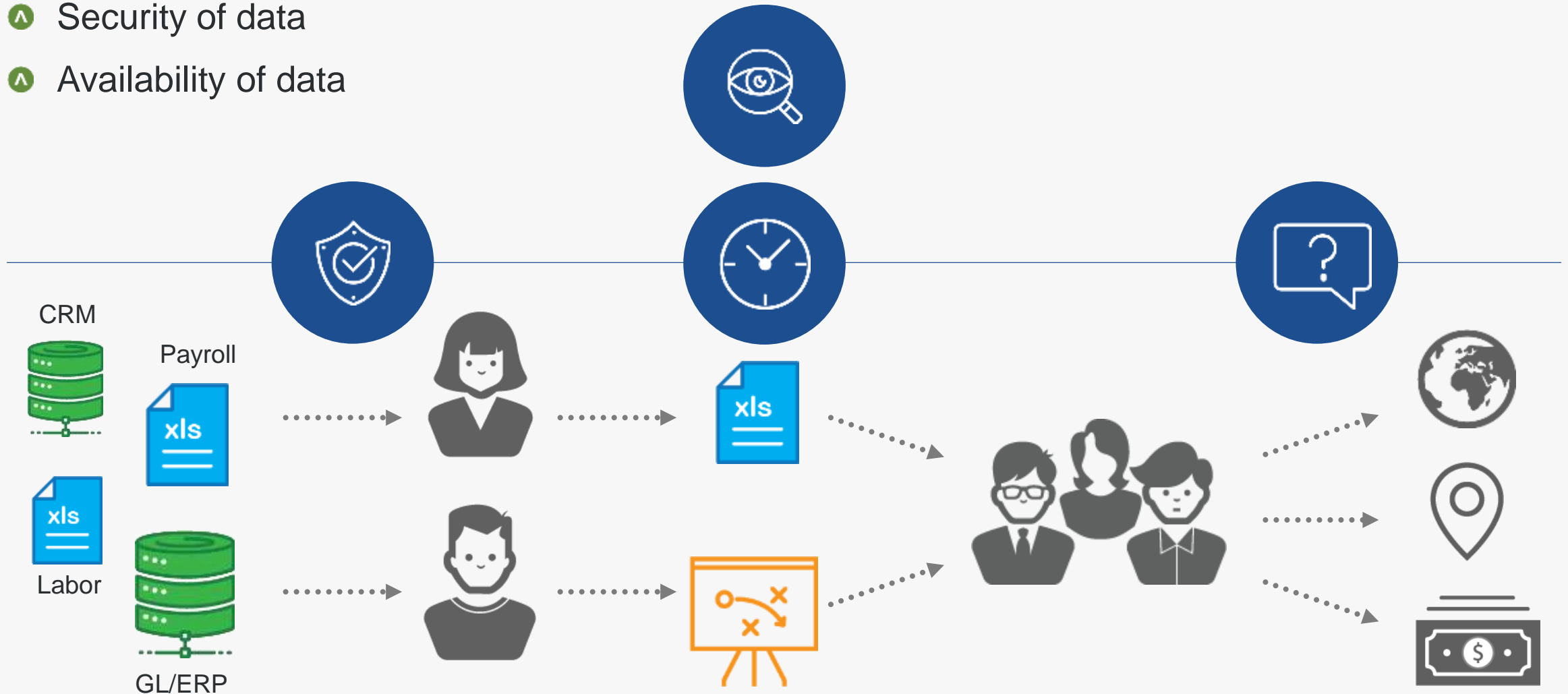
- ^ Many of us need data and reporting to do our jobs
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Your data is out there, somewhere!

- ⤴ Timeliness of data
- ⤴ Security of data
- ⤴ Availability of data

- ⤴ Perspective / Point-of-View



So, you usually know where your data is!

- ⤴ Sometimes you just have a difficult time getting to the data
- ⤴ Time is money, and technical debt isn't leverage
- ⤴ Lots of opportunity to get the data into a single place for a holistic view of how the org is doing
 - Opportunity cost should be turned into a business case
- ⤴ Executives should desire to look across all areas of the business for a 360-degree management dashboard to run the business
 - Dupont framework analytics, anyone



Base Metrics

Measuring your business accurately

The struggle to measure the organization

- ⬆ It is very common for businesses to not know how they're performing
- ⬆ Billion dollar companies cannot answer basic questions:
 - How many units were sold?
 - What is the current headcount?
 - Is there high Employee, AP, AR Turnover?
 - What is the cost of items sold?
 - What is gross profit by branch/BU?
- ⬆ Why?

The struggle to measure the organization

- ⤴ Operational (tactical) reporting does not equate to Analytical (strategic) reporting the company needs to improve
- ⤴ Individual data silos, spreadsheet databases, quick-fix solutions, or lack of in-house skills prevents accurate data from being accessible to the people who need it the most.
- ⤴ It may seem like a puzzle figuring out how the pieces (ex: source data) fit together
- ⤴ In order to get the proper solution, it's okay to ask for help from all areas of the organization or from outside
- ⤴ Get the CFO, CIO, and Priority Business Unit Leaders to address the problem and seek a solution

Importance of an Enterprise Data Warehouse

And why do you need one that works?

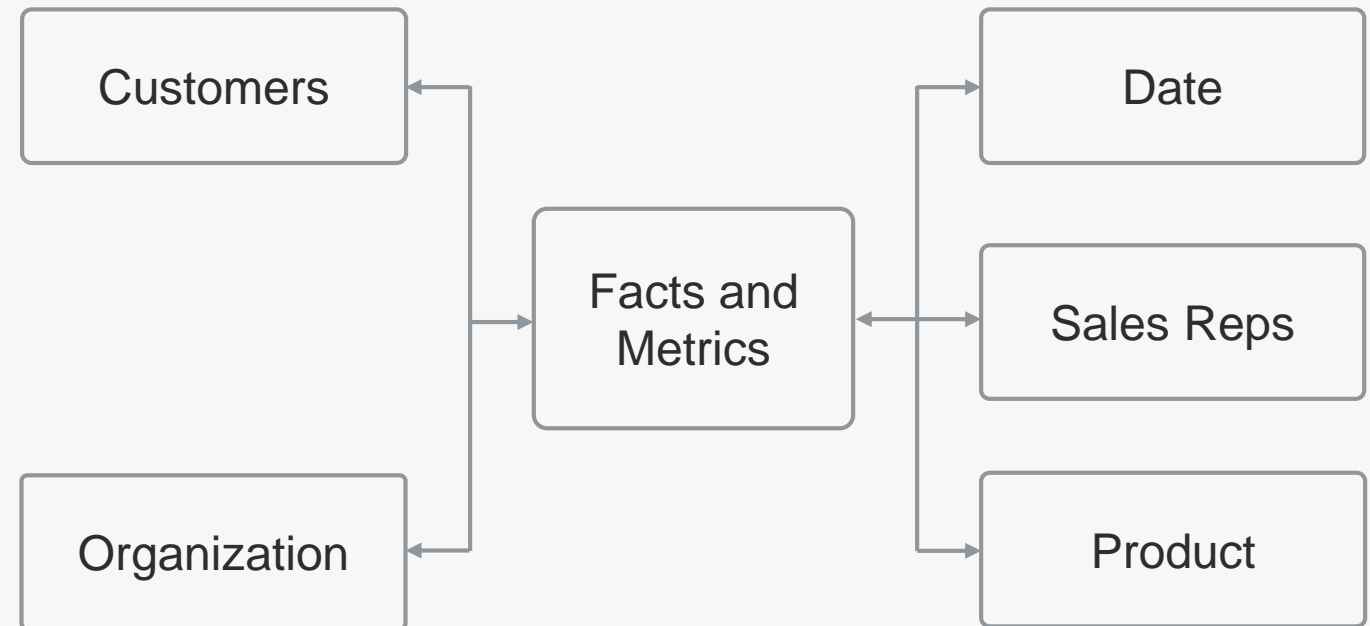
Slicing the data – Point of View

- ⤴ You perspective of the data – how you look at it – can be called a point of view (POV)
- ⤴ It is also known as dimensionality (how you slice the data) which includes:
 - Hierarchies
 - Point-in-Time reference
 - Snapshots (of data or POV)
 - Historical data
 - Security
- ⤴ How consistent, secure, timely, and relevant is your data when your reports are shipped around in an Excel spreadsheet?

Slicing the data – Point of View

^ “Slice the data” your way – add other POVs and data any time (scalability)

- Point-in-Time reference
- Snapshots (of data or POV)
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- Hierarchies

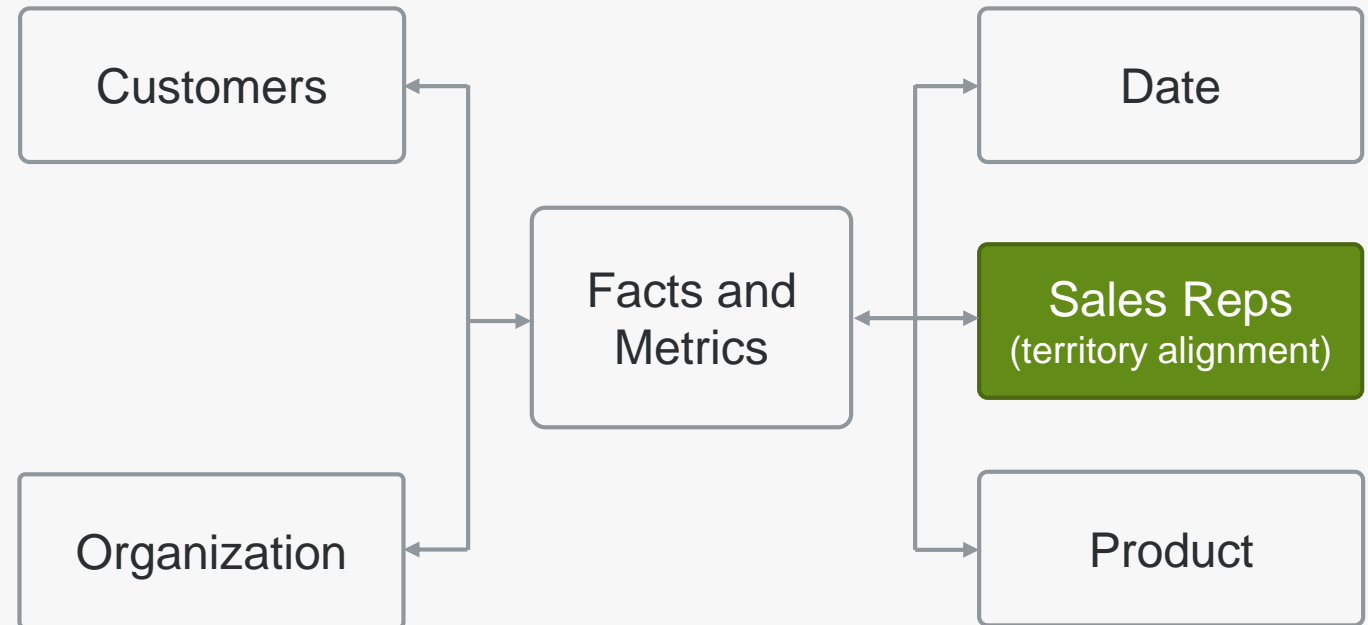


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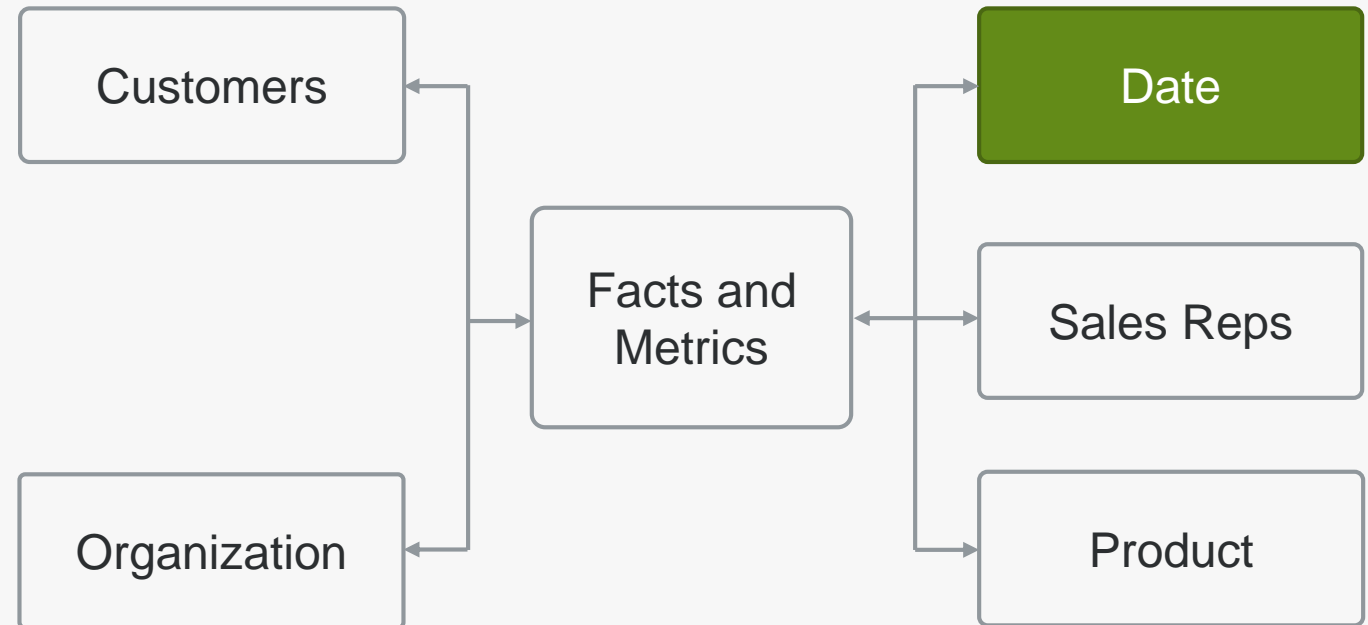
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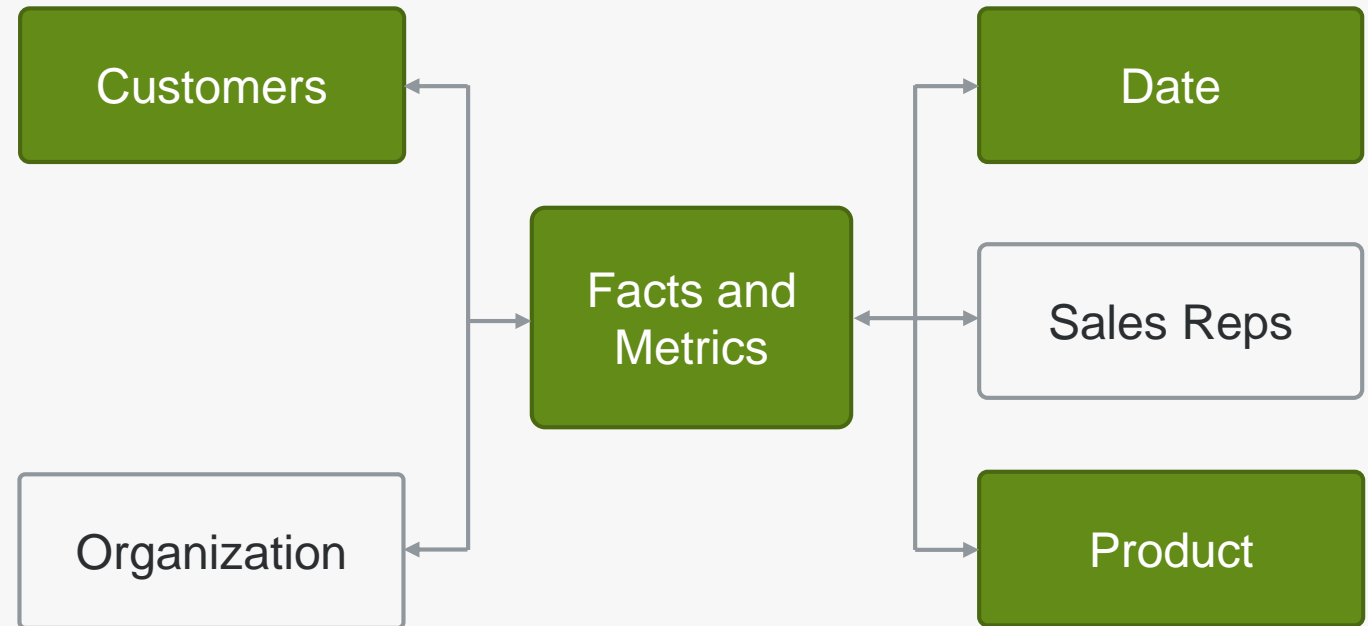
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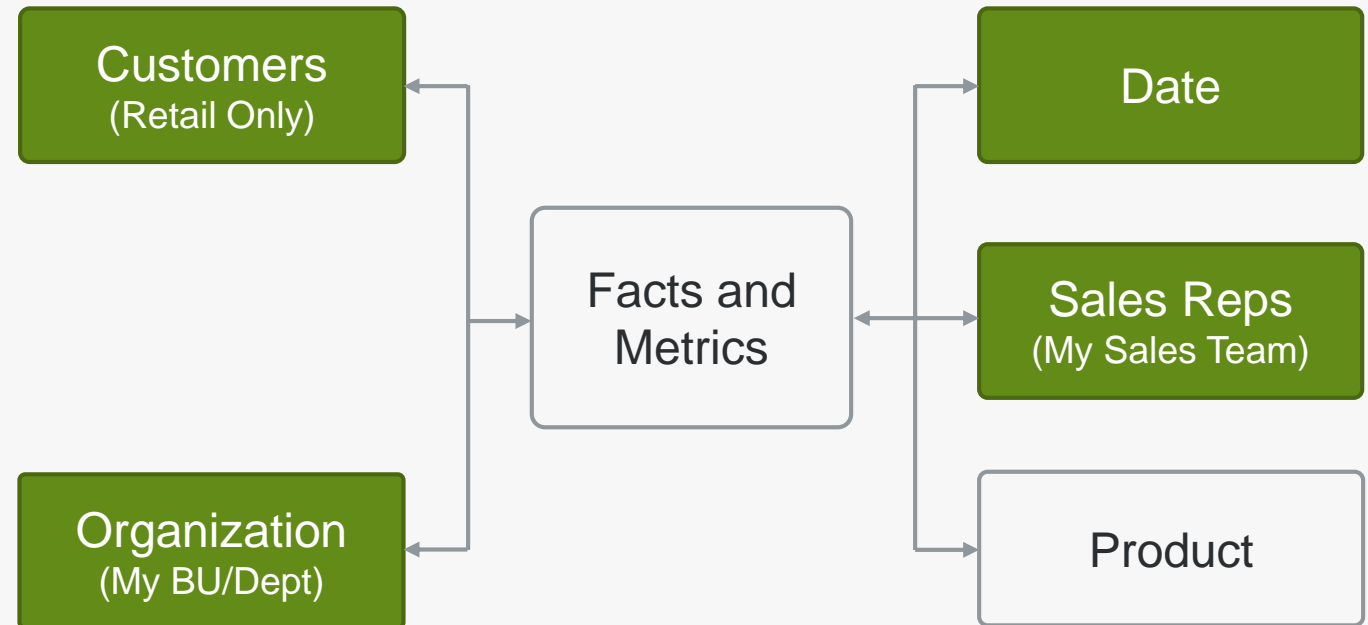
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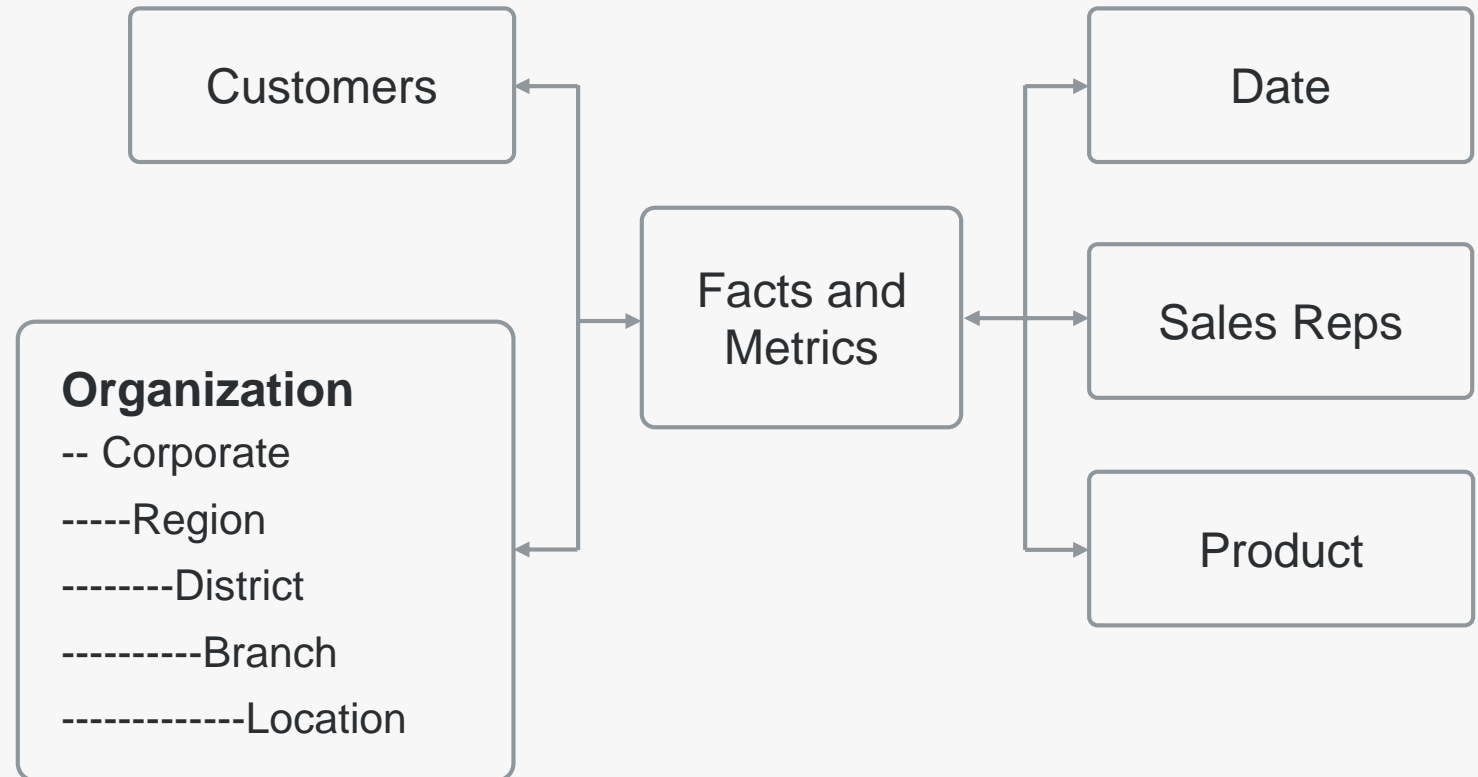
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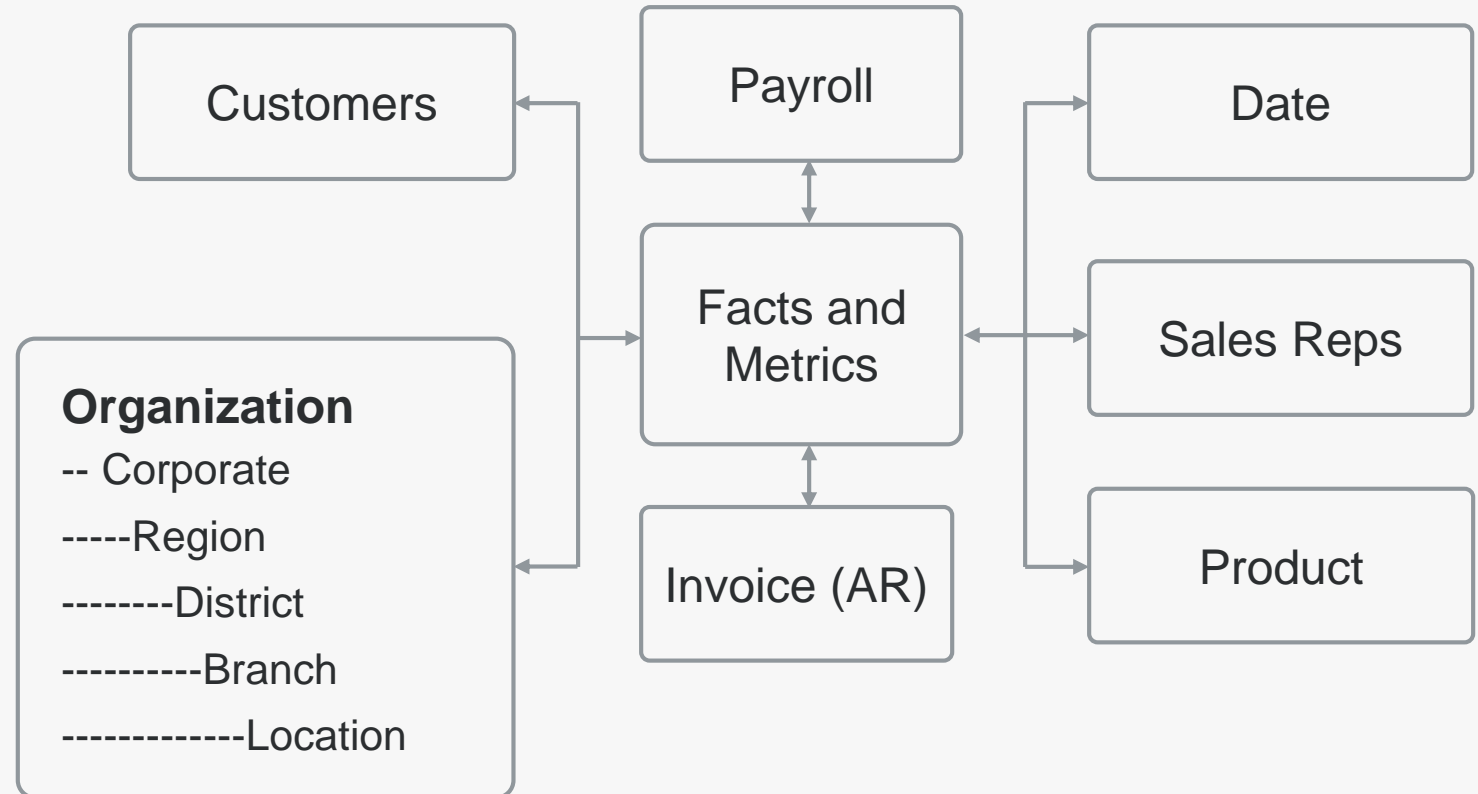


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^ Expand by Subject Area

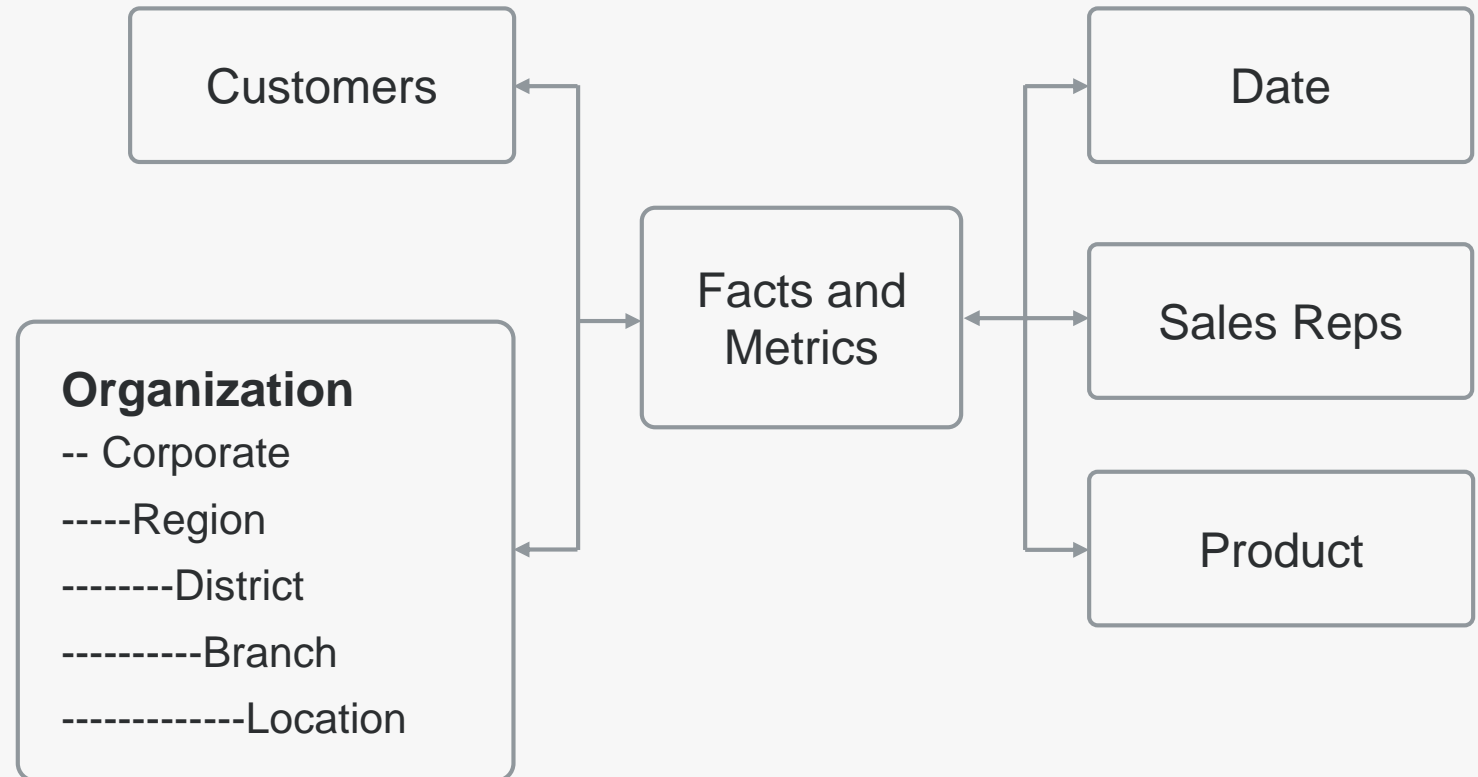


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Drilling Down into Data from Summary

- ⬆ Management by exception – instead of searching through data for issues
- ⬆ Drill into lower detail – account to sub-ledger detail transactions

Northwest Region	Period 1		2017	2016
Current Assets				
	Cash			
		10100 - Checking	46,969	35,879
		10300 - Savings	17,910	16,345

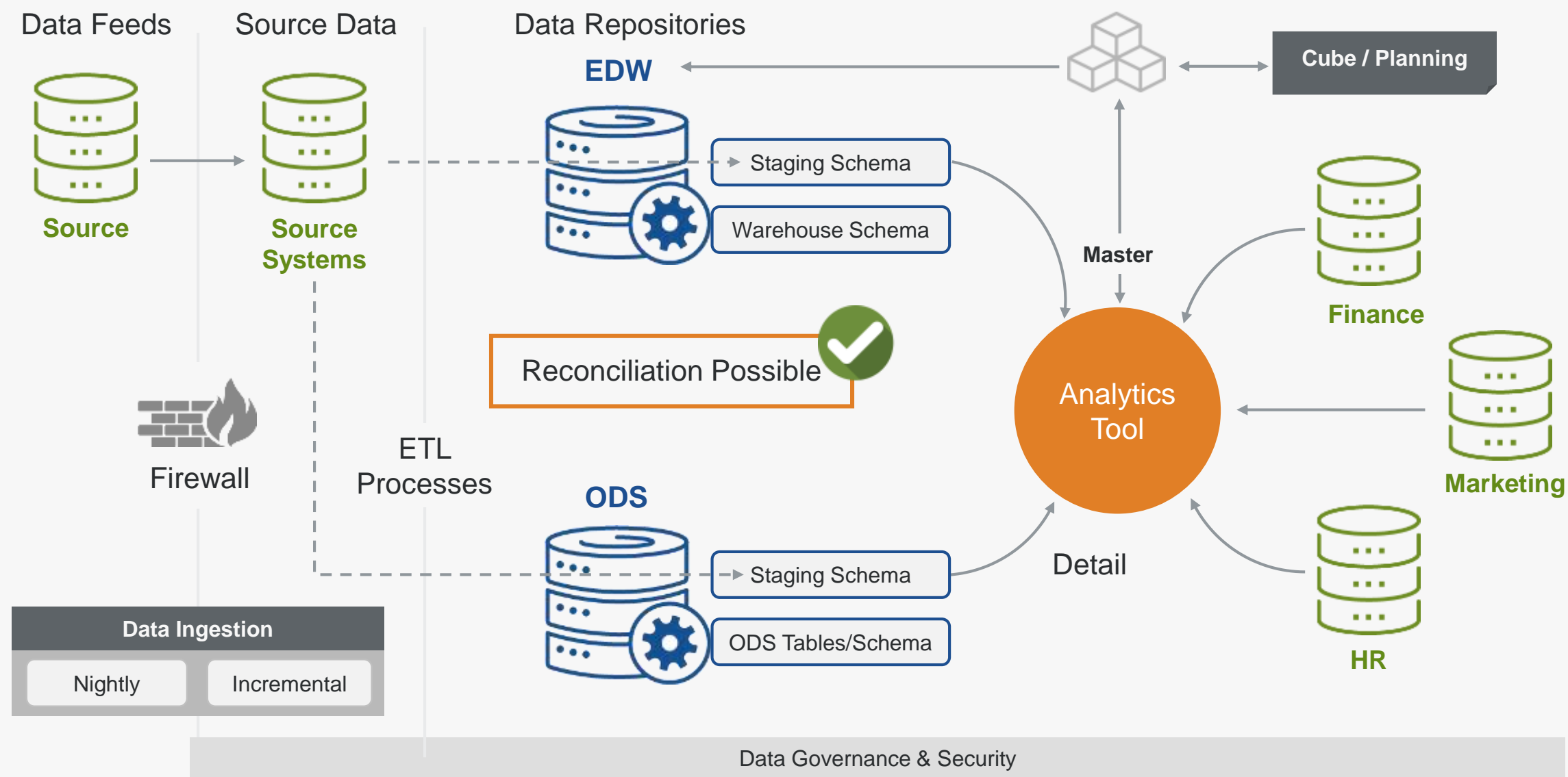


Date	Docum#	Description	Allocation	Debit	Credit
1/3/2017		AMA Mfg.	11000 – AR	11,256.00	
1/10/2017			12000 – UF	22,334.00	
1/15/2017		Start and Shield Ins.	20000-AP		8,0050.00
1/17/2017		Truck Auto Leasing	20000-AP		5,3989.00

Data Confidence

Certifiable data with integrity and availability

Enterprise Data Warehouse - Example



BI/DW Tool Selection Process

- ^ This would be a professional services arrangement
- ^ Engagement Activities:
 - An ...
- ^ Deliverables
 - Pros-

Getting Started

Consider opportunity cost of not incorporating an EDW

Getting Started with Better Data & Reporting

- ^ BI Tool Selection
- ^ ETL Tool Selection
- ^ DW/Business Analytics Roadmap Strategy Plan
- ^ Business Case Development for an EDW
- ^ Enterprise Data Warehouse design and development implementation
- ^ Health-check of Existing Data & Reporting Systems





Q&A

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Thank you



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